



FAIRFAX COUNTY WATER AUTHORITY
8570 Executive Park Avenue, Fairfax, Virginia 22031-2218
www.fairfaxwater.org

OFFICE OF PROCUREMENT
Tammy L. Spinks, CPPB
Buyer II
(703) 289-6275
tspinks@fairfaxwater.org

PUBLIC NOTICE OF CONTRACT AWARD

DATE: September 13, 2019

RFP NUMBER: RFP 19-78

TITLE: Videography Services

CONTRACT TERM: 10/1/19 – 9/30/20

RENEWALS: Four, 1-year renewals through 9/30/24

AWARDED TO: Zinnia Films, Inc.
5718 Harford Road, Suite 203
Baltimore, MD 21214
Vendor Contact: David Morley
443-424-8582
david@zinniafilms.com

This Contract is awarded on an “as needed” basis dependent upon the needs of Fairfax Water. Compensation shall be in accordance with the pricing table on the next page.

RFP 19-78
Zinnia Films, Inc.

Pricing Page
Effective 10/1/19 – 9/30/20

Description	Rate
Preproduction	
Preproduction Miscellaneous/Kickoff Meeting	No Charge
Scripting	\$500 to \$1,000 per video
Production	
Director of Photography/Cam Op 1	\$1,300 per day
Producer	\$700 per day
Audio Tech	\$700 per day
Production Assistant	\$400 per day
Makeup Artist	\$600 per day
Professional Acting Talent	\$500 to \$1,000 per day
Post Production	
Editing	\$100 per hour
Graphics	\$150 per hour
Music	\$500 per piece