



FAIRFAX COUNTY WATER AUTHORITY  
8570 Executive Park Avenue, Fairfax, Virginia 22031-2218  
[www.fairfaxwater.org](http://www.fairfaxwater.org)

**OFFICE OF PROCUREMENT**  
Elizabeth B. Dooley, CPPO, CPPB  
Procurement Manager

VIA (email)

July 15, 2025

Mr. Brian Grover  
A&M Concrete Corporation  
42685 Dulles Trade Court  
Sterling, VA 20166  
[bgrover@amconcrete.net](mailto:bgrover@amconcrete.net)

RE: Notice of Intent to Award Contract – Contract 2025-094 – Water Main Installation and Service Contract (IFB 25-031)

Dear Mr. Grover:

Fairfax Water (FW) has determined A&M Concrete Corporation is the responsible Bidder submitting the second lowest responsive Bid in response to IFB 25-031 – Water Main Installation and Service Contract. It is anticipated the FW Board will approve Contract Award at its July 31, 2025, meeting. Execution of the Contract is contingent upon Board approval and receipt of all properly executed Contract Documents.

Contract Documents to be executed include the following:

- 1) A fully executed Agreement Between Fairfax Water and Contractor,
- 2) Payment and Performance Bonds, and
- 3) Insurance forms providing all required coverages.

Please arrange to have the Agreement Between Fairfax Water and Contractor signed and returned for my attention. You are also requested to arrange for Payment and Performance Bonds to be completed and returned for my attention. You are requested to arrange for a Certificate of Insurance(s) (COI) to be submitted confirming coverage as required under Article 11 – Insurance of the Agreement Between Fairfax Water and Contractor. All of the documents can be emailed to me. Your Supplier Registration Questionnaire with SAP Ariba is required and will be subject to full review before approval by Fairfax Water. Once the Board has approved the award of the Contract, a copy of the fully executed Contract will be returned to you.

If you have any questions, please feel free to contact me at (703) 289-6247 or by email at [dgardner2@fairfaxwater.org](mailto:dgardner2@fairfaxwater.org).

Sincerely,

Daniel W. Gardner, CPPB, VCA  
Procurement Specialist II