

Fairfax Water Procurement Procedures

ATTACHMENT E
SOLE SOURCE DETERMINATION OVER \$50,000

April 25, 2019

MEMORANDUM

To: Charles M. Murray, General Manager

Through: Steven T. Edgemon, Deputy General Manager *E 5/7/19*

Through: Donald R. Legg, CPPO, Procurement Manager *DRL*

From: Scott Powers, Manager, Water Quality Laboratory & Regulatory Compliance *SP*

Subject: Request for Sole Source Contract Award to Idexx Laboratories

1. **Background:** This sole source request is for media and supplies, to be purchased annually, for the Microbiological Laboratory. The media being requested is "Colilert" and "SimPlate for HPC," and the supplies are Quanti-Trays, Colilert Comparators, and Vessels. The Microbiological Laboratory is currently certified for the ONPG-MUG method using Colilert, the SimPlate for HPC method, and the *E. coli* Enumeration in Source Water method. It is requested that this Sole Source Determination remain in effect until such time as another manufacturer is available for these products, or the laboratory changes to a different method, whichever comes first.
2. **Justification:** The sole manufacturer of these media and supplies is Idexx Laboratories (see attached letter). Idexx Laboratories is being recommended for this sole source contract due to the exclusive availability of these media and supplies.
3. **Recommendation:** I have reviewed contract pricing and believe it to be in the best interest of Fairfax Water to award a Sole Source contract to Idexx Laboratories in the amount of \$65,000 annually; for as long as the laboratory employs the current testing methods.
4. **Determination:** In accordance with Section 2.2-4303(E) of the Code of Virginia, as amended, it is my determination that the above named vendor is the only known source practicably available to obtain the goods and/or services specified above.



Charles M. Murray, General Manager

5/7/19

Date



04/26/19

Fairfax County Water Authority
8570 Executive Park Ave.
Fairfax, VA 22031

Please accept this letter as confirmation that IDEXX Distribution, Inc. (FEIN # 35-2186625) is a wholly owned subsidiary of IDEXX Laboratories, Inc. and is the *sole supplier* of the following products to the Water Market:

Product	Sole Manufacturer	Sole Supplier in US Water Testing Market
Colilert* reagent	Yes	Yes
Colilert* Comparator	Yes	Yes
Colilert*-18 reagent	Yes	Yes
Colisure* reagent	Yes	Yes
Enterolert* reagent	Yes	Yes
Pseudalert* reagent	Yes	Yes
Legiolert* reagent	Yes	Yes
IDEXX Vessel	Yes	Yes
Quanti-Tray* Sealer PLUS	Yes	Yes
Quanti-Tray*	Yes	Yes
All Colilert* Starter Kits	Yes	Yes
All 20-pack, 100-pack, and 200-pack	Yes	Yes
Combo Packs		
IDEXX-QC		Yes
Quanti-Cult™ QC kit	Yes	Yes
SimPlate* for HPC test kit	Yes	Yes
HPC for Quanti-Tray* reagent	Yes	Yes
Filta-Max <i>xpress</i> Filter modules	Yes	Yes
Filta-Max <i>xpress</i> pressure Elution station	Yes	Yes
Filta-Max manual wash station		
Filta-Max filter modules	Yes	Yes
	Yes	Yes

Please note that IDEXX Distribution, Inc. was formed as a wholly owned subsidiary of IDEXX Laboratories, Inc. because our shipping location moved from Westbrook, Maine to Memphis, Tennessee.

I hope this information is of assistance. If you have any questions, please contact me at 1-800-321-0207 ext. 64919.

Sincerely,
Christina Lee

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