

Fairfax Water Procurement Procedures

ATTACHMENT E
SOLE SOURCE DETERMINATION OVER \$75,000




8570 Executive Park Avenue
Fairfax, VA 22031

November 21, 2025

MEMORANDUM

To: Jamie Bain Hedges, P.E., General Manager

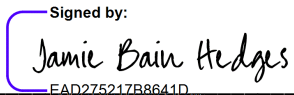
Through: John W. Kingsbury, III., P.E., Deputy General Manager 

Through: Elizabeth B. Dooley, CPPO, CPPB, Procurement Manager 

From: Traci K. Goldberg, P.E., Director, Transmission & Distribution

Subject: Request for Sole Source Contract Award to Geiger Pump & Equipment

1. Background: As part of its condition-based maintenance efforts, Fairfax Water conducts monthly vibration monitoring at its transmission and distribution pumping facilities. Recent monitoring results at Tysons Corner Pump Station found excessive vibration. After further investigation, cavitation was found on the impellers for multiple pumps and rehabilitation or replacement of the pump rotating assemblies is recommended.
2. Justification: The Tysons Corner pumps were manufactured by ITT Goulds Pumps. Geiger Pump & Equipment is the sole licensed distributor of Goulds Pumps replacement parts
3. Recommendation: I have reviewed contract pricing and believe it to be in the best interest of Fairfax Water to award a Sole Source contract to Geiger Pump & Equipment for \$313,031.96.
4. Determination: In accordance with Section 2.2-4303(E) of the Code of Virginia, as amended, it is my determination that the above named vendor is the only known source practicably available to obtain the goods and/or services specified above.

Signed by:

EAD275217B8641D

11/25/2025

Date: _____

Jamie Bain Hedges, P.E.
General Manager