



FAIRFAX COUNTY WATER AUTHORITY  
8570 Executive Park Avenue, Fairfax, Virginia 22031-2218  
www.fairfaxwater.org

**AMENDMENT NO. 3**

CONTRACT NO.: 2019-063  
CONTRACT TITLE: Videography Services  
RENEWAL TERM: 10/1/22 – 9/30/23  
CONTRACTOR: Zinnia Films Inc.  
5718 Harford Road, Suite 203  
Baltimore, Maryland 21214  
  
Contact: David Morley  
Phone: 443-424-8582  
Email: [david@zinniafilms.com](mailto:david@zinniafilms.com)

Contract No. 2019-063 is renewed with a 7.5% rate increase effective October 1, 2022 (see attached rate sheet).

This is the **3rd** of **4** contract renewals available through September 30, 2024.

In all other respects not specifically mentioned or altered by Amendment, the original Contract shall remain in full force and effect.

ACCEPTANCE:

By:  Date: 8/22/2022

David Morley, Principal, Zinnia Films

Printed Name and Title

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Tammy L. Spinks, CPPB  
Buyer II  
Phone: 703-289-6275  
Email: [tspinks@fairfaxwater.org](mailto:tspinks@fairfaxwater.org)

Fairfax Water Contract No. 2019-063 re RFP 19-78  
Amendment No. 3 Rate Sheet

Description	Rate
<b>Preproduction</b>	
Preproduction Miscellaneous/Kickoff Meeting	No Charge
Scripting	\$537.00 to \$1,075.00 per video
<b>Production</b>	
Director of Photography/Cam Op 1	\$1,397.50 per day
Producer	\$752.50 per day
Audio Tech	\$752.50 per day
Production Assistant	\$430.00 per day
Makeup Artist	\$645.00 per day
Professional Acting Talent	\$537.00 to \$1,075.00 per day
<b>Post Production</b>	
Editing	\$107.50 per hour
Graphics	\$161.25 per hour
Music	\$537.50 per piece